MBA (BE): 101 - MANAGEMENT PROCESS


Unit – IV  Direction – Definition, Techniques, Principle, Motivation- Meaning, Types, Significance, Motivation Theories-X,Y & Z Theory, Maslow Need Hierarchy Theory, Herzberg Theory

Unit – V  Communication- Meaning, Types, Importance, Principles, Barriers & Measures to Remove Barriers, Controlling- Concept, Nature, Process, Techniques, Area of Control
JIWAJI UNIVERSITY, GWALIOR
M.B.A (BUSINESS ECONOMICS)
FIRST SEMESTER

Max. Marks : 100
External : 70
Internal : 30
Min. Pass Marks : 28

MBA (BE): 102- BUSINESS STATISTICS

Unit – I
Concept & Role of Statistics in Business, Data- Primary and Secondary, Classification and Tabulation of Data,
Measure of Central Value- Mean, Median, Mode, Standard Deviation, Coefficient of Variation

Unit – II
Linear Correlation- Definition, Importance and Types, Methods of Determining Correlation- Karl Pearson, Concurrent, Spearman’s Ranking Method
Regression Analysis- Meaning, Importance, Regression Coefficient and Equations

Unit – III
Analysis of Time Series- Components of Time Series, Methods of Measuring Trend- Least Square and Moving Average, Computation of Seasonal Index by Simple Average Method, Ratio to Moving Average Method.
Index Number- Meaning, Importance, Fisher’s Index Number, Family Budget Method.

Unit – IV
Probability- Definition, Applications, Addition Theorem, Multiplication Theorem and Baye’s Theorem, Theoretical Distributions- Binomial Distribution, Poisson Distribution and Normal Distribution

Unit – V
Sampling and its Methods, Test of Hypothesis- Sample relating to Attributes, Large Sample relating to Variables, t- test, F- test, Chi-Square-test.

Note- At least one numerical question from each unit must be asked Examination.
MBA (BE): 103 - BUSINESS LEGISLATIONS


Unit – II  Contract of Bailment and Pledge, Rights and Duties of Bailor & Bailee and Pledgor and Pledgee
Law of Sale of Goods Act, Conditions and Warranties, Rights of unpaid Seller

Unit – III  Negotiable Instruments Act 1881- Definition, Characteristics and Kinds of Negotiable Instruments, Endorsement & their Kinds, Crossing & their Types, Holder and Holder in Due Course, Protection to Banker, Dishonor of Negotiable Instruments.

Unit – IV  Company Act 1956- Meaning, Characteristics and Types of Company, Promoter- Definition, Function, Legal Position, Duties and Liabilities, Memorandum of Association- Meaning and Clauses, Articles of Association - Definition, Content and Limitation , Prospectus - Meaning & Content, Misstatement in Prospectus and Remedies, Procedure of Incorporation of Company, Share Capital- Definition, Classification, Alteration and Reduction, Share and its Types, Debentures and its Types, Director- Meaning, Qualification, Disqualification, Legal Position, Appointment, Removal, Powers, Duties, Rights and Liabilities, Managerial Remuneration

JIWAJI UNIVERSITY, GWALIOR
M.B.A (BUSINESS ECONOMICS)
FIRST SEMESTER

Max. Marks : 100
External : 70
Internal : 30
Min. Pass Marks : 28

MBA (BE): 104 ACCOUNTING FOR MANAGERS


Unit – II Preparation of Trial Balance, Final Accounts- Trading Account, Profit & Loss Account and Balance Sheet, Adjustments relating to Closing Stock, Outstanding Expenses, Prepaid Expenses, Accrued Income, Unearned Income, Provision for Bad Debts, Provision for Discount, Interest on Capital, Interest on Drawing and Depreciation


NOTE: At least one numerical question from each unit must be asked in Examination.


Unit – V Meaning of Profit, Theories of Profit, Accounting Profit and Economic Profit, Profit Policy, Break Even Analysis & its Application in Business
JlWAlJl UNIVERSITY, Gwalior
M.B.A (BUSINESS ECONOMICS)
FIRST SEMESTER

Max. Marks : 100
External : 70
Internal : 30
Min. Pass Marks : 28

MBA (BE): 106 ECONOMICS OF INDUSTRIES

Unit – I Industry – Definition, Importance of Industrialisation in Economy,
Classification of Industries, Public Sector- Objectives, Progress, Problems,
Latest Government Policy regarding Public Sector, Social Responsibility
of Business

Unit – II Location of Industries – Meaning and Causes, Weber’s Theory & Sargent
Florence Theory of Location
Industrial Combination – Meaning, Types, Forms, Advantages,
Disadvantages

Unit – III Role of Government in Industrial Development, Industrial Policy 1948,
1956, Industrial Policy of 1991- Objectives and Salient Provisions,
Liberalisation, Privatisation and Globalisation.

Unit – IV Industrial Finances – Forms and Sources
Financial Institutions – IFCI, ICICI, IDBI, SIDBI, SFC, SIDC

Unit – V Small Scale and Cottage Industries in India, Industrial Productivity,
Industrial Sickness, Industrial Relations.

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