Campus by M/S Money Capital Height Research Investment Advisers Pvt. Ltd. Indore

Business Development Executive:

Experience: Fresher/Experienced

Qualification: MBA /Any Graduates.

No. Of positions available: 25

TOTAL Salary : 2.2 LPA

Venue: Seminar Hall of SOS Tourism & Management

Date & Time: 25th April, 2015 at 10. 00 AM

<table>
<thead>
<tr>
<th>Salary Breakup</th>
<th></th>
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</thead>
<tbody>
<tr>
<td>Basic Salary</td>
<td>Rs. 10,000 pm</td>
</tr>
<tr>
<td>Incentives</td>
<td>Rs. 5000 pm</td>
</tr>
<tr>
<td>Loyalty Bonus</td>
<td>Rs.11,000 pa</td>
</tr>
<tr>
<td>Gratuity</td>
<td>Rs. 5000 pa</td>
</tr>
<tr>
<td>Rewards</td>
<td>Rs. 2000 pm</td>
</tr>
<tr>
<td>TOTAL</td>
<td>2.2 LPA</td>
</tr>
</tbody>
</table>

Incentives +Rewards +Offers + other Benefits. (As per performance)

First Month – 15,000 Gross Salary (10 Basic + 5 Performance Link Incentive on completion of 54,000 Target)

NOTE: If the candidate completes full 54,000 target than full incentive of 5000 will be given & if he/she does 50% plus of the given target but less than 54,000, incentive will be given proportionately.

Job Description:

- Responsible for Sales of financial services to Corporate Clients.
- Acquisition and retention of clients
- CRM
- Giving Services to the acquired Clients
- Generate leads apart from available database.
- Follow up and close the deal.
• Handle client’s queries and solve them.
• Achieve Sales target.

Desired Profile: Good Communication Skills, Go Getter, Smart and Pleasing Personality & Confident.